

SEMINAR FOR SENIOR EXECUTIVES IN THE ENERGY INDUSTRY
 SMU Cox Executive Education
 November 5-13, 2008

	Tuesday Nov 4	Wednesday Nov 5	Thursday Nov 6	Friday Nov 7	Saturday Nov 8
8:00 AM - 12:00 PM		Business Strategy and Value Creation	Economics of Oil and Gas Markets	Strategic Negotiation in a Competitive Marketplace	Negotiation Debriefing
		Vetsuypens	Smith	Pinkley	Pinkley
12:00 PM - 1:00 PM		Lunch: Collins Dining Room	Lunch: Collins Dining Room	Lunch: Dining Room	Lunch: Collins Dining Room
1:00 - 5:00 PM		Accounting Fundamentals	Project Evaluation	Energy Industry Negotiation Simulation	FREE
		van Breda	Vetsuypens	Pinkley	
5:30 PM	Reception				
6:00 - 9:00 PM	Group Dinner			Group Dinner	

	Sunday Nov 9	Monday Nov 10	Tuesday Nov 11	Wednesday Nov 12	Thursday Nov 13
8:00 AM - 12:00 PM	FREE	Managing Risk and Uncertainty	Understanding Globalization's Impact on Energy Markets and Firms	Long Term Leadership	Leadership in the Global Arena
		Vetsuypens	Shervani	Wilhelm	Wilhelm
12:00 PM - 1:00 PM		Lunch:	Lunch:	Lunch:	Lunch:
		Collins Dining Room	Collins Dining Room	Collins Dining Room	Collins Dining Room
1:00 - 5:00 PM		Management Controls	Financial Analysis of Energy Firms	Personal Leadership	Program Summary
		van Breda	Magliolo	Wilhelm	Vetsuypens
6:00 - 9:00 PM		Group Dinner		Group Dinner	
Updated 8/26/2008					